

About Delta Galaxy Private Equity

Delta Galaxy and Engineering Services is a diversified company specializing in Engineering Services, Procurement, and Construction (EPC). The company offers turnkey solutions for a wide variety of projects including:

- Hydropower projects
- Government building projects
- Road construction
- Civil Construction
- Tunnel work
- Real estate
- Highway development
- Transportation services
- Machinery and equipment
- Electrical systems

Establishment and Growth: Delta Galaxy was established in 2011 with the primary objective of awarding large contracts for water supply in remote areas of India. Over the years, the company has consistently executed government contracts and diversified its portfolio by expanding its service offerings.

Vision and Mission

Vision: Delta Galaxy strives to lead the industry with innovation and excellence, reshaping the industry and promoting sustainability while delivering unparalleled value to all stakeholders. The company is writing a future where its expertise and commitment to quality lead the EPC industry, transforming landscapes and enriching communities around the world.

Mission: Delta Galaxy is committed to delivering high-quality, sustainable engineering solutions that meet the evolving needs of our customers and contribute to the betterment of society.

Management Team

- 1. Rohitash Singh:** Rohitash Singh is a Management Certified from University of Washington, USA, with 25+ years of experience in IT projects, mining and infrastructure.
- 2. Amit Kumar:** A Bachelor of Technology with 10+ years of experience in infrastructure and mining, excels in project design and development.
- 3. Shashank Singh:** Bachelor of Technology with 10+ years of experience in infrastructure, solar energy development, and mining.
- 4. Aayushi Roy:** Bachelor of Technology with 5+ years of experience in technology consulting, process optimization and project management.
- 5. Ms. Swati Sharma:** An LLB graduate and Company Secretary at ICSI, New Delhi, with close to a decade of compliance expertise in private limited companies and LLPs.

Core Values and Certifications

Delta Galaxy is committed to quality, sustainability, and innovation. The company's commitment to these values is reflected in its certifications and long-standing relationships with public and private sector customers.

Business Model and Services

Delta Galaxy operates a robust business model focused on securing and executing large orders. The company participates in government tenders and works with major contractors to deliver large projects. This business model, with its emphasis on timely payment and receiving funds in full upon delivery, allows Delta Galaxy to undertake large projects and gain valuable experience.

Main services:

1. Irrigation systems and water supply: Contracts for the construction of water channels and cleaning of drains in various regions.
2. Electrical systems and hydroelectric power generation: Contracts for the construction of hydroelectric power plants and the installation of electrical systems.
3. Mining and Minerals: Ethical extraction and distribution of minerals like limestone, sand, marble, granite, coal, etc.
4. Infrastructure and Real Estate Services: Construction services of roads, government buildings, and railways.

Notable Projects

1. Ambikapur Water Supply Infrastructure (Chhattisgarh): Rs 55 million
2. Water infrastructure Jaunpur (Uttar Pradesh): 51 billion
3. Khwar Hydroelectric Power Plant (Jammu and Kashmir): 25 billion
4. Shontong-Karcham Hydroelectric Power Plant (Himachal Pradesh): 70 billion yen
5. Mining operations in Gwalior (Madhya Pradesh): various mineral mining projects

Financial forecasts

Delta Galaxy's financial forecasts are optimistic. Projected revenues will increase from Rs 7,948 billion in 2023 to Rs 62 billion in 2028. The company plans to raise Rs 70 billion next year to support current and future contracts, with the bulk of the funds going towards contract-related expenses. Revenue and Profit Forecast (in Billions):

- 2023: Revenue -79.48, Net Profit -2.71
- 2024: Revenue -174.95, Net Profit -15.26
- 2025: Revenue -350.00, Net Profit -55.14
- 2028: Revenue -620.00, Net Profit -108.19

Industry Overview

Delta Galaxy operates in a dynamic and rapidly growing industry. Key drivers include increasing public infrastructure spending, the JAL Jeevan Mission for access to clean water, reliance on hydropower, and expanding road network under the National Ropeway Development Plan.

Conclusion

Delta Galaxy and Engineering Services stands out as a trusted and innovative partner in the EPC industry. With a strong management team, diversified service offerings, and a clear vision for the future, the company is well-positioned to capitalize on growth opportunities and deliver sustainable value to its stakeholders.

Fundamentals

| Fundamentals | | | |
|-----------------------|-----------------------|---------------------|-------|
| Delta Galaxy | 75 Per Equity Price | Market Cap (in cr.) | 130 |
| Unlisted Shares Price | | P/E Ratio | 48.32 |
| Lot Size | 1000 Shares | P/B Ratio | 0.01 |
| 52 Week High | 780 | Debt to Equity | 9.81 |
| 52 Week Low | 72 | ROE (%) | 83.33 |
| Depository | NSDL / CDSL | Book Value | 56.99 |
| PAN Number | AAECD0857H | Face Value | 10 |
| ISIN Number | INE0T0H01020 | | |
| CIN Number | U45204BR2011PTC017932 | | |
| RTA | N/A | | |

Financials (Figures in cr)

| P&L Statement | | | |
|-----------------------------|-------|-------|-------|
| P&L Statement | 2022 | 2023 | 2024 |
| Revenue | 15.2 | 79.5 | 174 |
| Cost of Material Consumed | 14.1 | 84.97 | 178 |
| Gross Margins | 7.24 | -6.88 | -2.3 |
| Change in Inventory | -1.9 | 15.2 | -41 |
| Employee Benefit Expenses | 0.5 | 1.7 | 2 |
| Other Expenses | 0.5 | 2.8 | 11 |
| EBITDA | 2 | 5.23 | 24 |
| OPM | 13.16 | 6.58 | 13.79 |
| Other Income | 0 | 0 | 0 |
| Finance Cost | 0.4 | 9 | 3 |
| D&A | 1.3 | 11 | 1 |
| EBIT | 0.7 | -5.77 | 23 |
| EBIT Margins | 4.61 | -7.26 | 13.22 |
| PBT | 0.25 | 3.25 | 20 |
| PBT Margins | 1.64 | 4.09 | 11.49 |
| Tax | 0.12 | 0.55 | 6 |
| PAT | 0.13 | 2.7 | 14 |
| NPM | 0.86 | 3.4 | 8.05 |
| EPS | 260 | 5400 | 93.33 |
| Financial Ratios | 2022 | 2023 | 2024 |
| Operating Profit Margin | 13.16 | 6.58 | 13.79 |
| Net Profit Margin | 0.86 | 3.4 | 8.05 |
| Earning Per Share (Diluted) | 260 | 5400 | 93.33 |

| Balance Sheet | | | |
|-------------------------|-------------|--------------|-------------|
| Assets | 2022 | 2023 | 2024 |
| Fixed Assets | 3.2 | 7.3 | 5.3 |
| CWIP | 0 | 0 | 0 |
| Investments | 0 | 0 | 0 |
| Trade Receivables | 8.2 | 28.2 | 47 |
| Inventory | 2.1 | 17.3 | 58 |
| Other Assets | 4.8 | 17.8 | 16.7 |
| TotalAssets | 18.3 | 70.6 | 127 |
| Liabilities | 2022 | 2023 | 2024 |
| Share Capital | 0.05 | 0.05 | 15 |
| FV | 100 | 100 | 100 |
| Reserves | 0.55 | 3.19 | 12 |
| Borrowings | 11 | 31.8 | 29 |
| Trade Payables | 5 | 34 | 39 |
| Other Liabilities | 1.5 | 1.25 | 32 |
| TotalLiabilities | 18.1 | 70.29 | 127 |

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